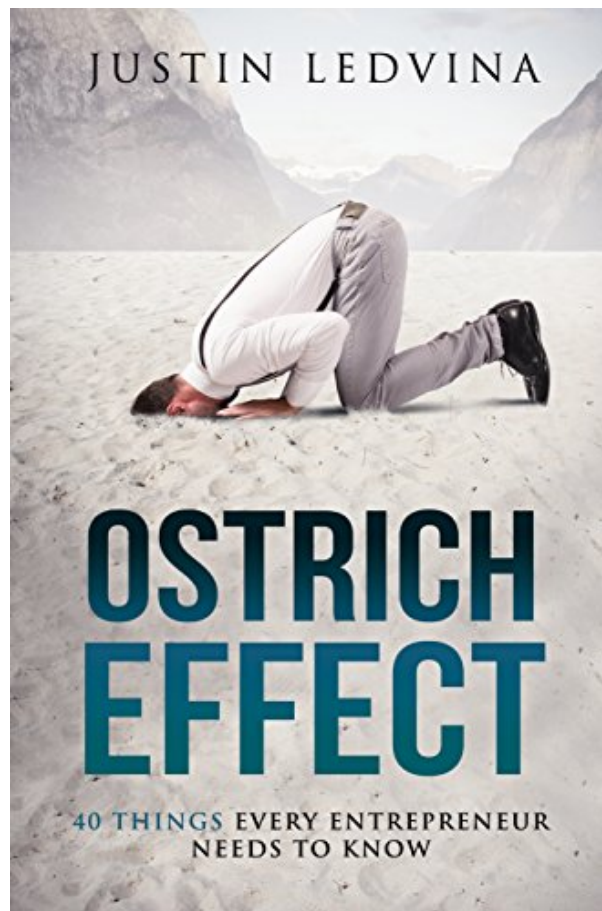
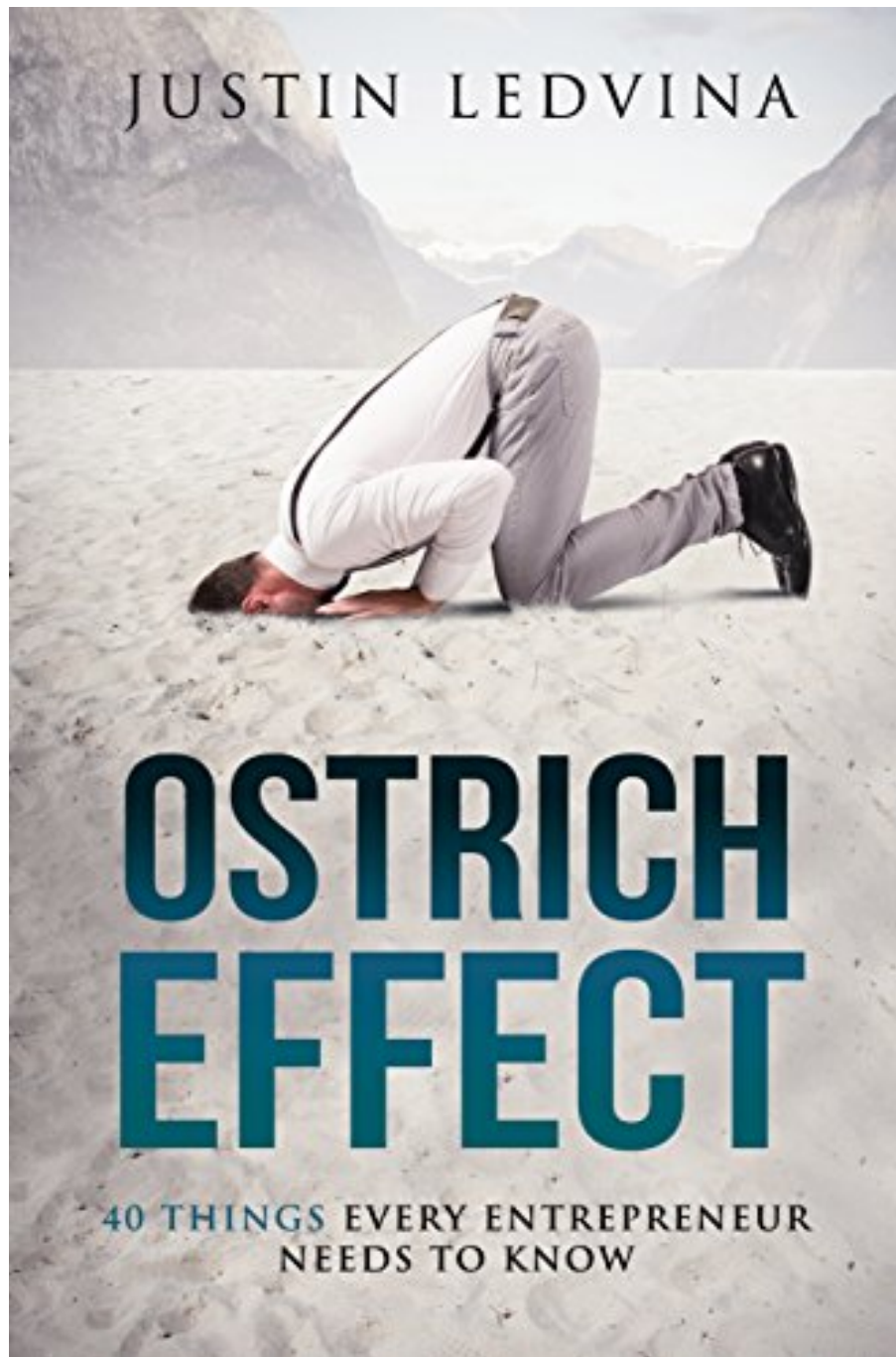


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How do you know when you've been successful? You could measure it by the things you've obtained or the goals you've reached. You could say, "I've come this far in this amount of time," and maybe that, to you, is a clear measure of success. You could even tell yourself something as simple as "I haven't failed." That's true: if you haven't failed, then you've succeeded. You can find that one in the dictionary. But what if instead of measuring your success by results, you measured it by your suffering. Success, then, can be viewed as not something that you win or lose but something that you pick up over time, slowly, with effort, ignoring all the signals that are telling you to back down, all the signals that are trying to wave you in for a big failure.

If you're an entrepreneur, maybe you have already gotten into this habit of judging yourself based on what you've been able to accept. As someone starting out in business, you have to be willing to accept a lot. A lot of guff, a lot of heartache, a lot of toil. There's no way around any of this, because even with a really super idea, you're still facing some stiff competition. There are some people who can handle – or at least put up with – the bad times. These are the people who, holding all else constant, have a fighting chance at converting an idea into a product.

Ostrich Effect – 40 Things Every Entrepreneur Needs to Know is the book for those people: the fighting-chancers.

- Sales Rank: #1292651 in eBooks
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Great thought provoking book for Entrepreneurs!

By THE LINDEN'S

Justin's books are great for work from home, do it yourself, kind of people. You don't have to be a genius to understand or benefit from what he says, and you don't need a college degree. It's down to earth yet very thought provoking. I would recommend you read it here and there, maybe a chapter a day kind of thing. Just enough to get your mind going and motivated. When that brain juice turns on, put the book down and get to work! Then when you're feeling a bit slow again, pick it up!

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So you want to be an entrepreneur? Better read this book. NOW

By Tom Wacker, writer

Mr. Ledvina has done it again. He's written a well researched book that is not like anything else you have read. This is not a 'how to succeed in business' book. It is a 'How to keep from FAILING book'.

If you are looking for comfortable words and coddling, keep looking. If you are looking for the harsh realities of being in business for yourself, you NEED this book. He tells you things that nobody else bothers to say.

This is a book written by an entrepreneur that has plainly been through the wars. It is not a theoretical treatise, it is nuts and bolts reality.

If you are in business for yourself, if you are thinking about 'going your own way' or if the thought has even crossed your mind that maybe you might want to try it some day, this is the very best money you can spend. Buy this book. Steal it if you have to, but read it.

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He Did It Again!! But Better!!

By TexasPepper

Justin Ledvina has done it again... his literary skills, promised by earlier books, have come to fruition in this one. While earlier books occupy a place of honor in my bookcase, this one will remain by my computer as a reference book... So many "successful" people have written "how-to" books but all you read is the success part... you never read the struggles, the problems or how they were resolved and solved!! Justin has an easy to read style, like you are sitting down with the author, not like he is preaching to you from a stage. If you want to be successful, like Justin has been, you need to give some serious reading to this book... it is time well-spent!! PS... check out his acknowledgements at the beginning... when you hear who he values in his life, you know he "walks the walk"!!

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